

Business Name: _____

Name: _____

Date: _____ Networking Group: _____

Questions for 1:1

1. Tell me a little about your business
 - A. How long have you been in this industry?

2. What makes YOU unique to your industry?

3. What demographic do you work in?

4. What types of referrals are you looking for?
 - A. Is there a specific client or business?

 - B. Can you give me some examples of who you are currently working with?

5. Who is your dream client?
 - A. Is there a specific company?

6. What are you looking to get out of a networking group?

7. What types of networking groups are you currently involved in and are you looking for more?